



Business Law – MGMT 212

Business Management Program

Course Outline

COURSE IMPLEMENTATION DATE: Pre 1998
OUTLINE EFFECTIVE DATE: September 2020
COURSE OUTLINE REVIEW DATE: March 2025

GENERAL COURSE DESCRIPTION:

In this course, the underlying principles and rules of common law are examined together with applicable statute law. Torts are studied, including the making of contracts, their effect and completion; agency; legal forms of business; contracts of employment; sale of goods; negotiable instruments; methods of securing debt; and bankruptcy law.

Program Information: This course is required for students in the Business Management or the Tourism and Recreation Management programs. It is transferable to professional accounting associations and various degree programs.

Delivery: This course is delivered face-to-face and online.

COTR Credits: 3

Hours for this course: 45 hours

Typical Structure of Instructional Hours:

Instructional Activity	Duration
Lecture Hours	45
Seminars / Tutorials	
Laboratory / Studio Hours	
Practicum / Field Experience Hours	
Other Contact Hours	
Total	45

Practicum Hours (if applicable):

Type of Practicum	Duration
On-the-job Experience	N/A
Formal Work Experience	N/A
Other	N/A
Total	

Course Outline Author or Contact:

Tammy Kiss, BA, BMgmt, MBA, PID

Signature

APPROVAL SIGNATURES:

Department Head
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Department Head Signature

Dean Signature

EDCO

Valid from: September 2020 – March 2025

Education Council Approval Date

COURSE PREREQUISITES AND TRANSFER CREDIT:

Prerequisites: Either English 12, English Studies 12, English First Peoples 12, ENGL 090, or equivalent (refer to Course Equivalency information on the College Website).

Flexible Assessment (FA):

Credit can be awarded for this course through FA Yes No

Learners may request formal recognition for flexible assessment at the College of the Rockies through one or more of the following processes: External Evaluation, Worksite Assessment, Demonstration, Standardized Test, Self-assessment, Interview, Products/Portfolio, Challenge Exam. Contact an Education Advisor for more information.

Transfer Credit: For transfer information within British Columbia, Alberta and other institutions, please visit <http://www.cotr.bc.ca/Transfer>.

Students should also contact an academic advisor at the institution where they want transfer credit.

Prior Course Number: BUAD 112 ⇔⇔MGMT 312 ⇔⇔MGMT 212

Date changed: March 2013

Textbooks and Required Resources:

Textbook selection varies by instructor and may change from year to year. At the Course Outline Effective Date, the following textbooks were in use:

DuPlessis, Dorothy, et al. *Canadian Business and the Law*. 6th Edition. Nelson, 2017.

Please see the instructor's syllabus or check COTR's online text calculator

<http://go.cotr.bc.ca/tuition/tCalc.asp> for a complete list of the currently required textbooks.

LEARNING OUTCOMES:

Upon the successful completion of this course, demonstrated learning outcomes will include:

Knowledge

- identify Canadian laws that protect human rights and employees in the employment relationship;
- identify BC legislation that relates to the environment;
- define agency relationships and its importance to business;
- identify the various interests in land and personal property and the obligations that are associated;
- identify laws that are relevant to creditors;

Comprehension

- explain the role of business law in making business decisions;
- describe the different approaches to dispute resolution;
- explain the process of formation and ending of contracts and the factors that affect contractual relationships;
- explain the law of torts and its applications to product and professional liability;
- describe liability issues for business with respect to the environment;
- summarize the rights and responsibilities of employers and employees in the workplace;
- explain bankruptcy procedures and alternatives;

Application

- use legal terminology and apply the rule of law to different business situations;
- find legal information including cases, statutes and other law-related material on the internet;

Analysis

- use critical thinking and problem solving skills in the analysis of case studies and business situations;

Teamwork and Communication

- communicate effectively with classmates and in written work; and
 - work with team members on projects and in-class or online discussions.
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COURSE TOPICS:

Part 1 The Legal Environment of Business

Part 2 Canadian Laws and Legislation, Environmental legislation

Part 3 Dispute Resolution, Risk Management

Part 4 Contracts

Part 5 Torts

Part 6 Business Forms (proprietorship, partnership, incorporation), Agency Relationship

Part 7 Personal and Real Property, Leasing

Part 8 Employment Relationship

Part 9 Sales Contracts, Marketing Laws

Part 10 Credit, Bankruptcy, Insurance

See instructor's syllabus for the detailed outline of weekly readings, activities and assignments.

EVALUATION AND ASSESSMENT Face-to-Face Delivery:

Assignments	% Of Total Grade
In-class activities	10%
Assignment(s)	20%
Unit Exams (2 X 20%)	40%
Final Exam	<u>30%</u>
Total	100%

EVALUATION AND ASSESSMENT Online Delivery:

Assignments	% Of Total Grade
Online participation	10%
Assignment(s)	20%
Unit Exams (2 X 20%)	40%
Final Exam	<u>30%</u>
Total	100%

Please see the instructor's syllabus for specific classroom policies related to this course, such as details of evaluation, penalties for late assignments and use of electronic aids.

EXAM POLICY:

Students must attend all required scheduled exams that make up a final grade at the appointed time and place.

Individual instructors may accommodate for illness or personal crisis. Additional accommodation will not be made unless a written request is sent to and approved by the appropriate Department Head prior to the scheduled exam.

Any student who misses a scheduled exam without approval will be given a grade of “0” for the exam.

COURSE GRADE:

Course grades are assigned as follows:

Grade	A+	A	A-	B+	B	B-	C+	C	C-	D	F
Mark (Percent)	≥ 90	89-85	84-80	79-76	75-72	71-68	67-64	63-60	59-55	54-50	< 50

Certificate and diploma students are required to maintain a minimum course grade of C- (55%) in all program courses. BBA students are required to maintain a minimum course grade of C (60%) and an average course grade of C+ in all program courses that contribute to the BBA.

ACADEMIC POLICIES:

See www.cotr.bc.ca/policies for general college policies related to course activities, including grade appeals, cheating and plagiarism.

COURSE CHANGES:

Information contained in course outlines is correct at the time of publication. Content of the courses is revised on an ongoing basis to ensure relevance to changing educational, employment and marketing needs. The instructor will endeavour to provide notice of changes to students as soon as possible. The instructor reserves the right to add or delete material from courses.